

FOURTH

FOURTH



1ST QUARTER FY05

4TH DISTRICT AWARD STANDINGS

GOLD



Maj. Harrill
RS Richmond

SILVER



Maj. Gideons
RS Cleveland

BRONZE



Maj. Black
RS Raleigh

(COVER) Designed by Lance Cpl. Sarah M. Harman.

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COLONEL'S REMARKS

Marines,

The purpose of a recruiting organization is to RECRUIT, and to do it very well. For that to happen, everybody has to do their best, every day.

We must make mission — it is important to the Marine Corps that we succeed.

Quality PRODUCTION is the life blood of a Recruiting Station.

Whether you are a canvassing recruiter, NCOIC, or part of a RS command group, **your will to win** is the single most important factor in accomplishing our mission. Each month, your personal mission accomplishment is vitally important to the team's success. Commit to your own success and the success of your RS and dedicate yourself to doing the hard work necessary to ENSURE that success.

Mission is the MINIMUM. No one stops until the team has won!



Col. Craig A. Marshall
4th Marine Corps District



Sgt. David J. Drafton

Major Charles N. Black, commanding officer, Recruiting Station Raleigh, addresses his recruiters to congratulate them on a great year at an all-hands gathering.



Sgt. Jason Lamontagne

Major Robert C. Fulford, commanding officer, Recruiting Station Baltimore, received a Bronze Star with combat V from Lt. Col. Royal Mortenson, Fulford's former CO, Nov. 3, for heroic action during Iraqi Freedom while with 2/8.



Sgt. Scott Whittington

Captain Brian Rockel, Officer Selection Officer, Recruiting Station Louisville, interviews Julie Padgett, graduate of University of South Carolina, for the Marine Officer Program. Padgett has a degree in business management.

SERGEANT MAJOR'S MESSAGE

YOU ARE A LEADER -- The combat efficiency of your unit depends to a great extent upon you and your ability to lead men. You must be able to influence the men under your command so that in every situation they will perform their duties as Marines. If you are to lead men into battle, there are certain qualities which you must develop.

YOU MUST KNOW YOUR JOB -- You must know how to handle your unit under many varied conditions – in the attack, in the defense, and on patrol – in the jungle, in built-up areas, in the open – wherever your unit is required to fight. You must be skilled in the use of the weapons with which your men are equipped. You must know the effective ranges of these weapons and the damage they will inflict upon the enemy, his fortifications, weapons and equipment.

YOU MUST TRAIN YOUR MEN -- You must teach your men what they should know. You must instruct them in the care of their weapons and equipment. You must prepare them mentally and physically for the conditions they will encounter in battle – long, hard marches; rain, snow, mud and mosquitoes; darkness and strange night sounds; short rations; and the general confusion of combat. You must teach them the tricks of hand-to-hand fighting – how to use their bayonets and knives. You must instill in them an aggressive spirit – make them anxious to come to close grips with the enemy and destroy him. You must build up in them a feeling of comradeship – a team spirit – that will make them unbeatable in combat.

YOU MUST KNOW YOUR MEN -- You must learn all you can about each man in your unit – his background, his good and bad points, his skill in the use of weapons, his physical endurance, and courage. This knowledge will help you to predict and control the actions of your men; it will enable you to make the most of each man's abilities. You must maintain the esprit de corps of your unit by utilizing the special talents of your men and by taking an interest in each individual's everyday life.

YOU MUST BE AN EXAMPLE TO YOUR MEN – A FIGHTING EXAMPLE -- The best way to gain the confidence and respect of your men is to set a good example. Your attitude should be above reproach; your performance of duty should represent your very best. You must be absolutely loyal, not only to the leaders placed over you and to your organization, but equally loyal to the men in your charge. Finally, and most important, it will be your coolness, courage and decisiveness in combat that will inspire your men to function as an efficient fighting team.

Fleet Marine Force Reference Publication 12-38, Troop Leader's Guide 1955.

**Sergeant Major
David W. Boerst**



Sgt. Tiffany Carter
Recruiter Instructor, Master Sgt. Richard Babb, Recruiting Station Frederick, goes over an Activity Analysis Sheet with the non-commissioned officer in charge of Recruiting Sub-station Fairmont, W.Va., during a training and assist visit.



Sgt. John J. Watts
Sergeant Maj. James R. Futrell, Marine Corps Recruiting Command sergeant major, congratulates Master Gunnery Sgt. William M. Carter, RS Cleveland recruiter instructor, for promotion to his current rank December 1.



Sgt David J. Drafton
Staff Sgt. Daniel Locke, canvassing recruiter, RSS Jacksonville, pauses work to pose for a picture recently. Locke recently was awarded the Centurion award for contracting more than 100 future Marines.

Marine wrestlers tangle with students

Story and photo by

Master Sgt. Mike Giannetti

Detroit

DETROIT — It has been said one out of five Americans have an anger management problem. Anger is a natural human emotion and is nature's way of empowering us to "ward off" the perception of an attack or threat to one's well-being. The problem is not anger; the problem is the mismanagement of anger. For Cpl. Ryan Cunningham and Sgt. Curtis Barnes it's simple — focus your anger and beat opponents into submission.

Cunningham and Barnes, members of the All-Marine Wrestling Team, recently came here to put on a demonstration for some of Recruiting Station Detroit's high schools Nov. 8.

"It was great having them here today," said Nick Guadagnino, a senior at Stevenson High School in Utica, Mich. "They showed me a couple of moves that I know will really help me out this season."

According to Stevenson's wrestling coach, John Price, this was a great opportunity for him and his wrestling program. "It's not everyday you get to work out with wrestlers of their stature," said Price. "The students can see first hand what type of dedication and training it takes to be the best. This is going to give our program a great boost."

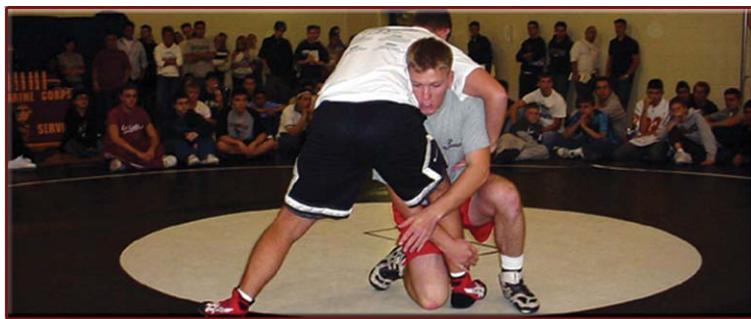
The Marines demonstrated various techniques from the Greco-Roman and freestyle disciplines. Barnes, nationally ranked in the Greco-Roman discipline, has been a member of the wrestling team for the past five years and has conducted dozens of visits such as this. "It's great coming out here and teaching and giving pointers to high school kids," said Barnes.

For freestyler Cunningham it was great being back in Michigan.

The Central Michigan University graduate was a three-time state champion in high school and a three-time all-American in college. As one of the newest members of the wrestling team this was his first time doing a wrestling clinic as a Marine. "In college we used to put on clinics all the time. I have always enjoyed teaching moves and working with high school athletes."

According to Gunnery Sgt. Richard Crockett, canvassing recruiter, RSS Mount Clemens, having the wrestling team visit one of his schools was an unbelievable experience. "With everything that is going on in the world right now, having Marines like these come out here and put on a clinic such as this is an excellent opportunity," said Crockett.

For the wrestlers of the All-Marine Team, they returned to Marine Corps Base Quantico, Va., to manage their anger and work on technique for the upcoming season. The Armed Forces Championships go in New Orleans from March 4-8 and then the Nationals in Las Vegas from April 7-10.



Corporal Ryan Cunningham gets ready to flip Eryk Dabrowski, a Stevenson High School wrestler, during the demonstration clinic.

Detroit recruiters achieve centurion status

Story by

Master Sgt. Mike Giannetti

Detroit

TROY, Mich. - Two Marines here were recently recognized as Centurions. In the recruiting business it means successfully enlisting 100 men or women over 36 months.

The lore of a centurion goes back to the days of the Roman Empire where a Centurion was in charge of a "century" made up of 80 legionary soldiers. He carried a vine stick as a badge of rank and would use this to punish his men. His equipment was very different so his men could quickly find him in battle, and centurions did not march, they rode on horseback.

Neither Staff Sgt. Jeffery Snyder or Sgt. Jarod Wittenmyer are in command of a platoon, nor do they carry a big stick, but they are easy to find during the monthly fight because they always "cowboy up."

What drives these Marines to overachieve on a daily basis? For Staff Sgt. Snyder it is simple, he hates to lose.

"I'm not done recruiting until the [Recruiting Station] makes mission," said Snyder. "So many times I have locked out early and said 'I'm going to play it smart this

month and set myself up for next month' — it never happens," laughed Snyder.

Going on his 40th month on the streets, he attributes much of his success to his mentors. "I was fortunate to have some of the best teachers; Chief Warrant Officer Michael Skinner, Gunnery Sergeants Tony Anderson and Joseph Walker," said the Urbana, Iowa, native. "The most valuable lesson I learned was that every kid you walk by could be your next contract. By that I mean, a lot of times we see a young man or woman and we'll judge them on their appearance and walk on by. You can't judge them by their appearance. Some of the roughest kids make the best Marines. Additionally, never disqualify a potential applicant until you have exhausted every possible resource."

Noted as one of the most demanding jobs in the Corps, recruiting can test you personally and professionally. It has not been any different for the 13-year veteran. "Recruiting didn't break up my marriage," said Snyder. "It did test how strong my marriage was." Snyder tells every Marine and spouse right from the start this is a very demanding job and both have to remain strong.

For Jarod Wittenmyer, the father of two says the hardest part of recruiting is being a

Marine, father and husband. "There are never enough hours in a day to get everything done and unfortunately the family suffers because of that," he said. "Fortunately my wife is very supportive and understands why I do what I do."

According to Wittenmyer, recruiting duty is all about attitude. "You have to have fun and stay positive," said Wittenmyer. With over 12 years in the Corps, Wittenmyer, a reservist, has every reason to get discouraged facing his service limitations, but seeing his poolies return as Marines re-energizes him.

"Seeing first hand how I can make a difference in a young man's or woman's life, and at the same time knowing that I'm making the Corps stronger, keeps me going," said the Perrysburg, Ohio, native. "Every recruiter is going to have good times and bad times. You have to stay focused and work through the bad times. It's easy to quit but you can't let yourself or your Marines down."

With over three years on recruiting duty Wittenmyer has never rolled a "doughnut" but as of Dec. 29, 2004, he was still on a zero. The following day "mission day" the RS was in need of one more contract to make mission and it was Wittenmyer who "cowboy'd up."

Charleston hits Braxton County super-six jackpot

*Story and photo by
Sgt. Trent Kinsey
Charleston, W.Va.*

FLATWOODS, W.Va. – It is not uncommon to see military recruiters enlist six or more students from one school.

It is also not uncommon to have students from one school ship to boot camp under the “buddy program,” allowing them to rely on each other through the rigors of training.

But, it is uncommon to see six students from the same school ship under the buddy program and rely on each other, not only through boot camp, but as students and friends as well.

“It all started when I stopped in the barbershop to get my haircut,” said Sgt. James T. Simmons, recruiter, Recruiting Sub-station Charleston, W.Va.

Simmons, who has been part of Recruiting Station Charleston’s team for five months, said he tries to stop at the barbershop here because the owner’s son-in-law is a Marine officer.

“When I went in, I saw David McQuain getting a haircut,” said the infantry squad leader, turned recruiter. “So I asked him, ‘Have you ever thought about becoming a Marine?’ He told me he had.”

McQuain’s positive statement would have made the interview easy for Simmons, but one fact kept it from happening.

“He told me he was only sixteen years old,” said Simmons. “But, not only did he tell me that he would be turning seventeen soon, he also gave me a name of his friend who was seventeen.”

“I wasn’t the right age yet,” said McQuain, a senior at Braxton County High School. He and his friend, Jeremy S. Duckworth, a 17-year-old senior at the same school, were talking about what would happen after high school. “We decided that if the military was an option, we

would go through it together, so we can rely on each other to make it through.”

“I called Jeremy the next day,” said Simmons. “It wasn’t hard talking to him at all. In fact, the only reason we scheduled the [Military Entrance Processing Station] visit two days after the interview was because we needed to get his parents’ consent.”

Duckworth’s mother had some reservations about her son joining the Marine Corps, but Simmons said it was Duckworth who cleared up the situation for him.

“His mom didn’t want to give parental consent at first,” said Simmons. “Duckworth was the one who convinced her that she should give the consent.”

Not long after Duckworth raised his right hand to swear his oath of enlistment as a Marine, his friend McQuain turned 17 and called the recruiter immediately so he too could become a Marine.

“I turned seventeen on August twenty-sixth,” said McQuain. “I swore in on August thirtieth.”

From there, the floodgates opened as McQuain and Duckworth began talking to their friends about what they had done and how their friends should do the same.

“We talked to Brian Coyer next,” said McQuain, who enlisted in the Marines under an infantry option. “We talked about how there really isn’t much here [in Braxton County,] and it would be good to get out. He was all for it.”

Those contracts were just the beginning. During a five-month period, McQuain and Duckworth had gained the attention of their other friends, and in a short period of time they had increased their numbers from three to six when Michael Waggy, Josh McLaughlin and Jerry Hart joined what has become known in RSS Charleston as the “BC Boys.”

The title came to the new members of the Delayed Entry Program when they were all at their first pool function together.

“I was reviewing their documents at the pool function,” said Simmons. “I needed all of them around me so I could get the work done. So, when I called for them, I said ‘Where’s my BC Boys.’ It took them a second to grasp that ‘BC’ meant Braxton County. Once it hit them, they’ve been calling themselves it ever since.”

Simmons said once they took the name, it became a way of life for them.

“We all decided to ship together so we can rely on each other,” said McQuain. Now they rely on each other even before going to Marine Corps Recruit Depot, Parris Island, S.C.

“I now have a better outlook on things,” said Duckworth, one of 160 whom are expected to graduate from Braxton County during the summer of 2005. “If I’m having a problem, I know I have five other guys who are willing to help me out.”

Their camaraderie doesn’t stop at the doors of Braxton County High School. They act as brothers when outside of the school as well.

“When we go out during the weekends, we bring all of us as a team,” said Duckworth.

The team spirit, dedication and loyalty to themselves and their recruiter are mostly attributed to the school they have been attending for the last three years, said Simmons.

“Braxton County students are very different when compared to my other schools,” said Simmons. “They are more respectful and loyal.”

Simmons wasn’t the only person to attest to the students’ esprit de corps. James “Jim” Lambert, principal of Braxton County High School for the last 15 years, said the staff and himself think a lot of their students and wishes for all of them to go out into the world and become good, solid contributors.

“You are going to see our graduates go out to all walks of life and do great things,” said Lambert.

Lambert and his staff of the only high school in Braxton County have worked on methods that incorporate the seniors to become mentors to the junior classes in the school. This, said Lambert, is one of the ways his students get a form of leadership training, which in turn develops a high sense of initiative.

“We are a small community,” said Lambert. “We have to learn to be with each other as a community. What we do will help build strong ethics that work in and out of our school.”

Lambert feels his six students will do great things in the Marine Corps, after their graduation.

“We try to influence the students to do the right thing,” said Lambert. “If you’re getting one of our students, you’re getting something great.”

“Braxton County High School opened me up as a recruiter,” said Simmons. “Six of the eleven people I’ve put into the Marine Corps so far have come from there.”

The “BC Boys” are not due to ship to boot camp under the buddy program until July 11. Until then, Simmons has taken them under his wing.

“They listen to me and know I care a lot about them,” said Simmons, who continually checks with the staff at Braxton County High School to make sure there aren’t any disciplinary or academic problems. “I take my pool seriously and treat them all as if I’m their big brother.”



David McQuain, the original BC boy, pulls with all his might to get one more pull-up during the initial strength test at Recruiting Sub-station Charleston’s pool function, Nov. 20.

Drop, give me ten ...

Poolees bowled over by push-ups

*Story and photo by
Sgt. Scott Whittington
Louisville, Ky.*

FAIRFIELD, Ohio -- Frigid air can mess up a person's day unless they're playing winter sports. Recently, the Marines from one Louisville sub-station found a way to keep their poolees fit and have fun without having to bear the chill.

Recruiting Sub-station Fairfield, led by Gunnery Sgt. Kian Adyani, the non-commissioned officer in charge, hit the lanes during a pool function like a beach invasion, but rather than just bowling for fun, Adyani had poolees prepare for boot camp.

"They have to be ready for boot camp," said Adyani. "This was a way to build their upper-body strength."

Before attacking the helpless bowling pins, the 35-member pool fought another battle — the initial strength test. All poolees performed pull-ups/flexed-arm hang, crunches and a 1.5-mile run.

Once the business part was over, the fun could begin. It was

also a good warm-up for the fun to come.

The pool was split into six teams. One recruiter was captain on each team to lead them to victory. Two teams faced off against each other in 10 frames of pin-crushing excitement. Each poolee and the Marine would launch his spinning ball of power down the slick lane. The number of pins knocked down determined the number of push-ups the other team had to knock out, and not just ordinary push-ups, but four-count Marine Corps push-ups. If someone threw an embarrassing gutter ball, his own team had to get on their faces to bust out 10 push-ups and of course endure the finger pointing and taunting of the other team.

"It was fun and motivating," said Andrew Mason, poolee and senior from Fairfield High School. "By the fifth frame we were approaching muscle failure."

"It was a good team-building event," said Staff Sgt. Ryan Holland, recruiter for RSS Fairfield and fiscal year 2003 Recruiter of the Year, for RS Louisville.

"They motivated each other and pushed each other further than they thought they could go," he added.

Some poolees were hitting the floor more than others. After two full games the collective push-up tally neared 1,000 for the future Marines.



Andrew Huft slides with style at RSS Fairfield's pool function December 11. A guest of one of the poolees, Huft joined the Marine Corps two days after the function.

Baltimore pool trains to laser-point perfection

*Story and photo by
Sgt. Jason Lamontagne
Baltimore*

EASTPOINT, Md.—Marines train in every clime and place with a vast assortment of gear and scenarios to make sure they are prepared for any situation.

Although not Marines yet, the poolees of Recruiting Sub-stations Towson and Bel Air, put training to the forefront during a joint-poolee function at a laser-tag arena Nov. 6.

Staff Sgt. Christopher M. Cox, a recruiter with RSS Towson and the main organizer for the event said, "We've brought together two RSSs and merged them for a competition-type atmosphere. ... We're bringing them both together to build camaraderie and team spirit between the two stations."

According to the poolees, he couldn't be more right.

"I think this is a blast," said Dorothy E. Brostrand, a poolee in Bel Air set to work in aviation ordnance in the Marine Corps next summer. "We like to have fun at our meetings, and this is one of the better ways we do that."

The game helps the poolees on many levels. It helps develop a sense of teamwork among the poolees that will prove invaluable in the operating forces. Guided by the recruiters, it helps to develop tactical movements and evasion techniques that will also help greatly once the poolees go through boot camp, according to Staff Sgt. Keith Romans, non-commissioned officer in charge of RSS Bel Air.

"I think it brings us all together and builds on teamwork," said Nathan A. Harris, RSS Towson poolee slated to go to boot camp next June. "We help find each other's strengths and weaknesses so we have something to work on."

Three teams played a total of four matches to see who would reign as victor after the scores were averaged out. Several recruiters were added to each team to help lead the groups in their quest for victory.

Laser tag is just one of the many things poolees and recruiters do at their meetings. The two stations meet individually every weekend, but the two get together once a month to do something on a larger scale.

"Last month we went to the museum on Aberdeen Proving Grounds and got to go see all the tanks and everything," noted Brostrand. "We always have a lot of fun."

The Marines take their poolees to all these places in order to educate them and better prepare them for their future in the Corps, according to Cox.

Harris, who will be a light armored vehicle crewman, added "It's good to get together, come here and compete with a group of people who are interested in the same thing, and are going after the same dream as you."



Of the three teams that participated in the event, the green team, comprised of Marines and poolees from both Recruiting Sub-stations Bel Air and Towson, came out victorious in the tournament Nov. 6.

OSO Standings

1 OSS Frederick
Capt. Conner
233



2 OSS Roanoke
Capt. McFaul
176



3 OSS Raleigh
Capt. Burns
168



4 OSS Louisville OSO Capt. Rockel Points 163

5 OSS Kent OSO Capt. Samad Points 142

6 OSS Ann Arbor OSO Capt. Dillon Points 142

7 OSS Raliegh OSO Capt. Walker Points 141

8 OSS Columbus OSO Capt. Koren Points 136

9 OSS Hyattsville OSO Capt. Beamon Points 135

10 OSS Richmond OSO Capt. Mitchell Points 135

11 OSS Hyattsville OSO Capt. Carle Points 87

12 OSS Ricmond OSO Capt. Martin Points 54

Louisville gets game faces on



Sgt. Scott Whittington

Staff Sgt. David Olson, recruiter for RSS Cincinnati, reads an answer during a recent pool function at the sub-station. Poolees would then 'answer in the form of a question' during the Jeopardy-like challenge. All answers were about Marine knowledge taken directly from the Welcome Aboard Package each poolee received the day he enlisted.

Recruiter moves up in ranks



Master Sgt. Mike Giannetti

Gunnery Sgt. Chad Stewart accepts his promotion warrant from Maj. Calvert Worth, Jr. on Jan. 3, 2005 at Recruiting Station Detroit. Stewart is a Canvassing Recruiter in Warren, Mich.

Don't let doors slam during FMAM

Story by

Gunnery Sgt. Robert Haywood

4th Marine Corps District Contact Team

It is that time of year. The turkey has been devoured, the fat man in the red suit has come and gone, Father Time made his rounds, and for most of us, the snow and blistering cold has arrived.

Welcome to February, March, April and May. For some who have been through FMAM before there may not be any concern with productivity. Consistency in recruiting practices, remaining proactive at all times and knowing what recruiters do days, weeks and months prior helps or hurts not only now, but months down the road, can eliminate productivity concerns.

Those who may feel a little anxious about these upcoming months can take comfort in knowing as long as there is consistency and motivation, while utilizing the system and all available assets over the coming months, recruiters will be productive, possibly the most productive ever!

I would say a fair assumption for me to make is most recruiters are hearing one word repeated with every breath their non-commissioned officers in charge take – GRADS! So you ask, What do I do? First of all, find those grads and let them join the Corps. Second, do not neglect your high school program. Today's seniors are tomorrow's grads.

So how can you can strike that balance? Count out canvassing the parks, landscapers and swimming pools for now. Focus on being aggressive and consistently using the system to aid in accomplishing the mission. It is imperative to develop a sound plan and follow it. If you are following a plan you should be able to see what is working and what is not. If something is working for you, keep doing it. If something is not working, determine why and adjust as necessary. Remember, before you can say something is not working, ensure the task was performed proficiently and consistently over a measurable period of time. It is important during these winter months to get off to an early start. There is no room for unproductive time. Hit the grad lists early, and scrub them. They contain kids who are now living in reality learning they have to do something with their lives. While making phone calls, use a callback list to maximize contacts. When you come across a disconnected number or a kid with no number, send him a mail-out so you can complete a home visit later.

After morning prospecting, hit the streets with a plan. Complete

two home visits, set up or service take-ones, establish or service local contacts, visit high schools for talks, and through all of your travels, be sure to set at least one appointment with a qualified applicant. In the evenings make sure to call at prime prospecting times, canvass in prime locations, and hit your call back list. If you ensure you are either aggressively prospecting or selling at every opportunity, you will have a productive day.

This time of year is also a great time to track down those elusive individuals who are still uncontacted from the priority prospect card file. Use your pool to help find those priority prospects and much more. Task your pool with specific referrals, AC with your pool and have them take you to where their friends are. Remember, while using your pool to give them classes on how to get referrals.

Utilize the command recruiter. If you do not have one on deck every month you are doing yourself an injustice. Ensure you are training the command recruiters and tasking them. Hold them accountable to expectations. A command recruiter who has the job of holding down the office couch does no good. Keep him or her tasked and moving.

Contact the reservists who you enlisted and get them to work for you. Have them refer their friends who are in college, no longer going to college, or are just doing nothing. The possibilities of productivity go on and on.

Now take a second and think about some of the things just covered. Was there any silver bullet? Was there any magic formula? Were there any fancy hip-pocket tricks? No! They were the basics.

Ladies and gentlemen, it does not matter what time of year in which you are recruiting. If the basics are performed consistently and proficiently they should always work. Systematic recruiting is designed to be a well-thought-out approach for recruiters to go about performing the actions necessary to achieve assigned shipping, contracting, and quality control missions. Professional Selling Skills are designed to ensure when contacting possible applicants, you are able to communicate the Marine Corps story according to their needs.

As I stated earlier, I am confident that as long as you remain consistent and motivated while utilizing the system and all of your available assets, the next four months will be productive, possibly the most productive. Remember, success comes from many small efforts performed consistently over a period of time. Make sure you are performing all of the small tasks you are supposed to and happy hunting.

"Today's seniors are tomorrow's grads."

Gunnery Sgt. Robert Haywood

"OPERATION FIX BAYONETS"

F A L L O F F E N S I V E 2 0 0 4

TO FIND OUT WHICH RECRUITERS LEAD THE OFFENSIVE
CHECKOUT [HTTPS://INTRANET.4MCD.USMC.MIL/FBFO/BAYONET.ASP](https://intranet.4mcd.usmc.mil/fbfo/bayonet.asp)

First Quarter's Top Recruiters

Baltimore

Charleston



RSS: Wilmington
Recruiter: Sgt. Gonzales



RSS: Springfield
Recruiter: Staff Sgt. McMurchy

Cleveland

Detroit



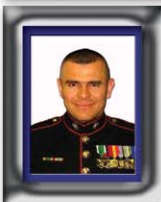
RSS: Akron
Recruiter: Sgt. Tucker



RSS: Findlay
Recruiter: Staff Sgt. McNeal

Frederick

Louisville



RSS: Chantilly
Recruiter: Staff Sgt. Leiva



RSS: Fairfield
Recruiter: Staff Sgt. Holland

Raleigh

Richmond



RSS: Wilmington
Recruiter: Sgt. John



RSS: Roanoke
Recruiter: Staff Sgt. Arnold

10 or More in the 1st Quarter

Staff Sgt. Arnold

Staff Sgt. Brizan

Sgt. Brumfield

RS Richmond

RS Richmond

RS Richmond

Operation Fix Bayonets Totals

| Place | RS | NPS Reserves | | NPS Females | | TOTALS |
|-------|------------|--------------|------|-------------|------|--------|
| | | CONTR | SHIP | CONTR | SHIP | |
| 1 | Raleigh | 20 | 17 | 13 | 9 | 99 |
| 2 | Richmond | 31 | 19 | 11 | 3 | 86 |
| 3 | Baltimore | 24 | 7 | 15 | 4 | 61 |
| 4 | Charleston | 29 | 3 | 14 | 5 | 59 |
| 5 | Frederick | 14 | 10 | 0 | 0 | 34 |
| 6 | Cleveland | 7 | 7 | 5 | 2 | 30 |
| 7 | Detroit | 9 | 6 | 4 | 2 | 30 |
| 8 | Louisville | 11 | 0 | 5 | 4 | 24 |
| | District | 145 | 69 | 67 | 29 | 423 |

*As of Jan. 18, 2005

Top Monthly Performers

RS

October

November

December

| | | | |
|------------|------------------------------------|------------------------------------|------------------------------------|
| Baltimore | Sgt. Gonzales (Wilmington) | Sgt. Rivers (Salisbury) | Sgt. Gonzales (Wilmington) |
| Charleston | Staff Sgt. McMurchy (Springfield) | Sgt. Devine (Parkersburg) | Staff Sgt. Bowers (Dayton) |
| Cleveland | Sgt. Hostutler (Mansfield) | Staff Sgt. Lee (Maple Heights) | Sgt. Chandler (Salem) |
| Detroit | Staff Sgt. Patterson (Toledo) | Staff Sgt. McNeal (Findlay) | Staff Sgt. McNeal (Findlay) |
| Frederick | Sgt. Thyden (Alexandria) | Staff Sgt. McClung (Fairfax) | Sgt. Eastland (Rockville) |
| Louisville | Sgt. Laurenti (Louisville North) | Staff Sgt. Simerka (Evansville) | Sgt. Breeden (Fairfield) |
| Raleigh | Staff Sgt. Locke (Jacksonville) | Gunnery Sgt. McElvain (Greensboro) | Gunnery Sgt. McElvain (Greensboro) |
| Richmond | Staff Sgt. Brizan (Chesapeake) | Staff Sgt. Arnold (Roanoke) | Sgt. Sprayberry (Charlottesville) |
| PSR | Staff Sgt. Stine (Washington D.C.) | Staff Sgt. Stevens (Richmond) | Gunnery Sgt. Rajopa (Baltimore) |

First Quarter's Top NCOICs

Baltimore

Charleston



RSS: Catonsville
NCOIC: Staff Sgt. Gowd



RSS: Parkersburg
NCOIC: Staff Sgt. Caudill

Cleveland

Detroit



RSS: Zanesville
NCOIC: Staff Sgt. Youngblood



RSS: Toledo
NCOIC: Gunnery Sgt. Doriski

Frederick

Louisville



None
Selected



RSS: Evansville
NCOIC: Gunnery Sgt. Cutsail

Raleigh

Richmond



RSS: Greensboro
NCOIC: Gunnery Sgt. Quiles



RSS: Charlottesville
NCOIC: Gunnery Sgt. Emmert

MERITORIOUS PROMOTIONS

Gunnery Sgt. Ronson Rajopa, PSR

New 8412s

Gunnery Sgt. Matson, RS Charleston/RSS Charleston

Gunnery Sgt. Sherrill, RS Raleigh/RSS Southern Pines

Staff Sgt. Mulet, RS Detroit/RSS Lima

TOP THREE MCRD GRADUATE RATES

FOR 1st QUARTER

90.65 BALTIMORE

89.60 RICHMOND

88.82 CLEVELAND

Top Monthly Performers

RS

October

November

December

| | | | |
|-------------------|--|------------------------------------|---------------------------------------|
| Baltimore | None Selected | Staff Sgt. Gowd (Catonsville) | Staff Sgt. Gowd (Catonsville) |
| Charleston | Master Sgt. Mankin (North Columbus) | Staff Sgt. Caudill (Parkersburg) | Staff Sgt. Caudill (Parkersburg) |
| Cleveland | Staff Sgt. Youngblood (Zanesville) | Staff Sgt. Youngblood (Zanesville) | Staff Sgt. Eversole (Ohio Valley) |
| Detroit | Gunnery Sgt. Doriski (Toledo) | Staff Sgt. Callis (Livonia) | Gunnery Sgt. Doriski (Toledo) |
| Frederick | Staff Sgt. Marr-Gaye (Chantilly) | Staff Sgt. Marr-Gaye (Chantilly) | Staff Sgt. Selli (Frederick) |
| Louisville | Gunnery Sgt. Adyani (Fairfield) | Gunnery Sgt. Cutsail (Evansville) | Gunnery Sgt. Adyani (Fairfield) |
| Raleigh | Gunnery Sgt. Sherrill (Southern Pines) | Staff Sgt. Jackson (Wilmington) | Gunnery Sgt. Quiles (Greensboro) |
| Richmond | Gunnery Sgt. Emmert (Charlottesville) | Staff Sgt. Butt (Roanoke) | Gunnery Sgt. Emmert (Charlottesville) |

FY 05 NCOIC STANDINGS

1

RSS Charlottesville
Gunnery Sgt. Emmert
RS Richmond
Net APR 2.54



2

RSS Lorain
Staff Sgt. Breitenbach
RS Cleveland
Net APR 2.16



3

RSS Parkersburg
Staff Sgt. Caudill
RS Charleston
Net APR 2.11



| RSS | NCOIC | RS | Net APR | RSS | NCOIC | RS | Net APR |
|-------------------|-------------------------|------------|---------|---------------------|-----------------------------|------------|---------|
| 4 Springfield | Staff Sgt. Harper | Charleston | 2.11 | 47 North Columbus | Gunnery Sgt. Butler | Charleston | 1.40 |
| 5 Toledo | Gunnery Sgt. Doriski | Detroit | 2.11 | 48 Canton | Staff Sgt. Combs | Cleveland | 1.40 |
| 6 Catonsville | Staff Sgt. Gowl | Baltimore | 2.10 | 49 Mentor | Staff Sgt. Merola | Cleveland | 1.40 |
| 7 Wilmington | Staff Sgt. Jackson | Raleigh | 2.10 | 50 Fairfax | Gunnery Sgt. Benton | Frederick | 1.40 |
| 8 Zanesville | Staff Sgt. Brahen | Cleveland | 2.00 | 51 Goldsboro | Gunnery Sgt. Johnson | Raleigh | 1.40 |
| 9 Newport News | Master Sgt. Travers | Richmond | 1.91 | 52 Hickory | Gunnery Sgt. Parris | Raleigh | 1.40 |
| 10 Salem | Staff Sgt. Clear | Cleveland | 1.90 | 53 Jacksonville | Staff Sgt. Glenn | Raleigh | 1.40 |
| 11 Charleston | Gunnery Sgt. Matson | Charleston | 1.89 | 54 Glen Burnie | Staff Sgt. Stepney | Baltimore | 1.36 |
| 12 Livonia | Staff Sgt. Little | Detroit | 1.89 | 55 Chesapeake | Gunnery Sgt. Pellicore | Richmond | 1.36 |
| 13 Medina | Staff Sgt. Horton | Cleveland | 1.88 | 56 Ohio Valley | Staff Sgt. Eversole | Cleveland | 1.33 |
| 14 Lynchburg | Gunnery Sgt. Byers | Richmond | 1.88 | 57 Alexandria | Staff Sgt. Harper | Frederick | 1.33 |
| 15 Roanoke | Staff Sgt. Butt | Richmond | 1.83 | 58 Fairfield | Gunnery Sgt. Adyani | Louisville | 1.33 |
| 16 Lancaster | Gunnery Sgt. Richardson | Charleston | 1.78 | 59 Johnson City | Gunnery Sgt. Layne | Charleston | 1.30 |
| 17 South Columbus | Master Sgt. Mankin | Charleston | 1.77 | 60 Mt Clemens | Gunnery Sgt. Griffin | Detroit | 1.30 |
| 18 Dover | Staff Sgt. Baxley | Baltimore | 1.71 | 61 Frederick | Staff Sgt. Selli | Frederick | 1.30 |
| 19 Lima | Staff Sgt. Mulet | Detroit | 1.70 | 62 Durham | Gunnery Sgt. Callier | Raleigh | 1.30 |
| 20 Greensboro | Gunnery Sgt. Quiles | Raleigh | 1.70 | 63 Raleigh | Gunnery Sgt. Foster | Raleigh | 1.30 |
| 21 Winston-Salem | Gunnery Sgt. Haynes | Raleigh | 1.70 | 64 Evansville | Gunnery Sgt. Cutsail | Louisville | 1.25 |
| 22 Dayton | Gunnery Sgt. St. John | Charleston | 1.69 | 65 Madison Heights | Gunnery Sgt. Williams D | Detroit | 1.24 |
| 23 Findlay | Gunnery Sgt. Davis | Detroit | 1.67 | 66 Hyattsville | Gunnery Sgt. Scott | Baltimore | 1.22 |
| 24 Ypsilanti | Gunnery Sgt. Goode | Detroit | 1.67 | 67 Salisbury | Gunnery Sgt. Jahnigen | Baltimore | 1.22 |
| 25 Southgate | Master Sgt. Shueller | Detroit | 1.62 | 68 Woodbridge | Gunnery Sgt. Oliver | Frederick | 1.22 |
| 26 Pontiac | Master Sgt. Travis | Detroit | 1.60 | 69 Virginia Beach | Gunnery Sgt. Gregory | Richmond | 1.16 |
| 27 Chantilly | Gunnery Sgt. Marr-Gaye | Frederick | 1.60 | 70 Fayetteville | Gunnery Sgt. Atkinson | Raleigh | 1.10 |
| 28 Concord | Staff Sgt. Coursen | Raleigh | 1.60 | 71 Lexington | Gunnery Sgt. Deskins | Louisville | 1.08 |
| 29 Southern Pines | Gunnery Sgt. Sherrill | Raleigh | 1.60 | 72 London | Master Sgt. Swannner | Louisville | 1.08 |
| 30 Wilmington | Staff Sgt. Armistead | Baltimore | 1.58 | 73 Fairmont | Staff Sgt. Steger | Frederick | 1.00 |
| 31 Metro West | Gunnery Sgt. Schaffer | Cleveland | 1.57 | 74 Rocky Mount | Gunnery Sgt. Crawford | Raleigh | 1.00 |
| 32 Beckley | Staff Sgt. Rodgers | Charleston | 1.56 | 75 Richmond South | Gunnery Sgt. Eaton | Richmond | 1.00 |
| 33 Rockville | Gunnery Sgt. Corvoisier | Frederick | 1.56 | 76 Florence | Gunnery Sgt. Franklin | Louisville | 0.92 |
| 34 Mansfield | Staff Sgt. Marks | Cleveland | 1.55 | 77 Bel Air | Staff Sgt. Romans | Baltimore | 0.89 |
| 35 Eastgate | Staff Sgt. Kolman | Charleston | 1.50 | 78 Warren | Gunnery Sgt. Walker | Detroit | 0.89 |
| 36 Pikeville | Staff Sgt. Profitt | Charleston | 1.50 | 79 Paducah | Staff Sgt. Hester | Louisville | 0.89 |
| 37 Danville | Staff Sgt. Sumpter | Richmond | 1.50 | 80 Louisville North | Master Gunnery Sgt. Akernon | Louisville | 0.87 |
| 38 Norfolk | Gunnery Sgt. Lane | Richmond | 1.50 | 81 Petersburg | Gunnery Sgt. Runge | Richmond | 0.83 |
| 39 Norwalk | Gunnery Sgt. Williams | Detroit | 1.47 | 82 Clarksville | Gunnery Sgt. MacFarland | Louisville | 0.67 |
| 40 Akron | Gunnery Sgt. Hitchcock | Cleveland | 1.46 | 83 Waldorf | Staff Sgt. McCary | Baltimore | 0.56 |
| 41 Huntington | Gunnery Sgt. Bishop | Charleston | 1.44 | 84 Landover | Gunnery Sgt. Addo | Baltimore | 0.33 |
| 42 Fredericksburg | Gunnery Sgt. Russell | Frederick | 1.44 | 85 Elizabethtown | Staff Sgt. Bennett | Louisville | 0.33 |
| 43 Winchester | Staff Sgt. Boawright | Frederick | 1.44 | 86 Towson | Master Sgt. Bearden | Baltimore | 0.27 |
| 44 Cincinnati | Staff Sgt. Hickman | Louisville | 1.42 | 87 Cumberland | Staff Sgt. Westcalabrese | Frederick | -0.17 |
| 45 Maple Heights | Staff Sgt. Strickland | Cleveland | 1.41 | | | | |
| 46 Richmond Main | Staff Sgt. Plata | Richmond | 1.41 | | | | |

*Red text indicates 8412 military occupational specialty